

## **Script for Calling**

Good Morning.

Am I speaking to Mr. ....? I am (your name) calling from Amjobz. Do you have a few moments to speak?

Recently I had an opportunity to meet Mr.....(friend Name)and he suggested that I give you a call, to introduce myself, the company I represent and the work I do.

We, at Amjobz help our clients to improve their business to reach more customers through Social media. Our process is to understand your business promotion details and work together with you, to see how we could find a solution to those needs.

I am calling today to see, if we can arrange, a mutually convenient time, for us to get together and share some of those ideas. Would mornings be good or evenings better?

### **OBJECTIONS**

Mr. .... (Customer), at this time, I would like to give you three promises;

1. I would not sell you anything in our first meeting
2. We would meet for the second time, only if you wish to do so.
3. Finally, if you happen to like my services, that would be a beginning of a long term business relationship between us.

With that thought in mind, would Monday morning 10 am be good for you or evening 4 is better?

Our meeting should last for 15 minutes, unless you want to discuss more. So that I am better prepared, Can I have your exact location, please?

Thank you